

NBG PANGAEA



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NBG PANGAEA REIC

September 2017

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Any such reference is a forward looking statement based upon certain assumptions that in the future may be proven in fact wrong or inaccurate. These assumptions may be influenced by factors within or beyond our control, and actual results may materially differ from the relevant statements included herein.

The Company does not intend to amend or update this presentation in case such estimates, projections or forward looking statements do not materialise or change in the future.



Corporate history		Established as the r vehicle of the Natio of Greece ("NBG") 241 commercial prope contributed by NBG	erties were Invel a 66	acquired i% stake rom NBG	corpora Covered internati	a ~€237mn te bond loan by a leading onal nal investor Completed r merger with subsidiary M Estate REIC	shareholder NBG – 33 Invel ^(e) – 65 reverse listed IIG Real	% Share price – €5.18
	20	10 2011	2012	2013	2014	2015	2016	2017
					2x growth in a	ppraised value		
Growth trajectory	Арр	raised value ^(b) (€mn)		eceived contributi 932		1.473 84	1.492 36	1.572
				Appraised value of	f prior year's asset base	Asset acquisition	ns or received contribut	ions
	E	PRA NAV ^(c) (€bn)	0.9	1.0	1.3	1.2	1.2	1.2

(a) Of which approx. €670mn acquisitions

(b) Valuation by the independent statutory valuers as of 31 December of the year, except for 2017, where it includes valuations as of 30 June 2017

(c) EPRA NAV as of 31 December of the year, except for 2017, where it is as of 30-Jun-2017

(d) As of 15-Sep-2017

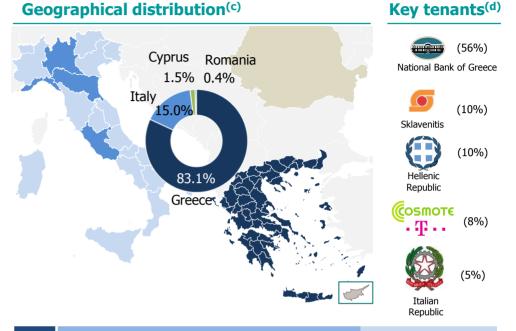
(e) The percentage includes 2,1% owned by Anthos Properties A.K.E., a subsidiary of Invel. NBG is a controlling shareholder by virtue of a shareholders' agreement with Invel Source: Company information

NBG Pangaea is the largest listed Real Estate Investment Company in Greece

NBG PANGAEA

Key facts

- ✓ Largest Greek REIC^(a) with a €1.6bn portfolio of commercial assets in Greece & Cyprus ("Hellenic Market"), Italy and Romania^{(b)(c)}
- ✓ Portfolio consists of high quality and high yielding assets, with creditworthy tenants on long-term leases
- Highly experienced internal management team with local knowledge and an active asset management approach and sourcing ability
 - Completed approx. €670mn of acquisitions and raised a €237mn corporate bond loan since 2013
- Robust capital structure, providing headroom for substantial acquisitions



	Appraised value ^(b)	€1.6bn		Total assets	€1.6bn
rics	No. of properties	338	rics	NAV	€1.2bn
) metrics	GLA	986k sqm	l metri	EPRA NAV	€1.2bn
rtfolio	Yield based on annualised rents ^{(c)(e)}	7.9%	ancial	Gross LTV	28.5%
Por	Occupancy ratio	98%	Final	Net LTV	25.4%
	WALT excl./incl. break options	19/14 years		Annualised rents ^(e)	120.8mn

Note: Unless stated otherwise, all data refers to the period ended 30-Jun-2017

(a) Based on assets as of 30-Jun-2017

(b) Valuation by the independent statutory valuers as of 30-Jun-2017, incl. including the owner occupied properties (appraised value: €1.9mn) and the Pomezia land plot in Italy (appraised value: €41.2mn)

(c) Breakdown in accordance the Valuation (as defined in (b) above)

(d) Percentage represents the % of Annualised Rent by tenant (as defined in (e) below)

(e) Annualised rent as of 30-Jun-2017 calculated as 30-Jun-2017 monthly base rent per the leases multiplied by 12 (including new leases concluded post 30-Jun-2017 or new lease agreements in progress) Source: Company information

NBG Pangaea owns and operates high quality commercial real estate assets





Athens, Greece

The first and largest office complex in Greece granted New Construction GOLD level certificate (LEED)



Karela Property at Paiania, Attica, Greece



Metro Complex at Piazza Udine, Milan



Retail Branch, Patra, Greece



Gerakas, Attica, Greece

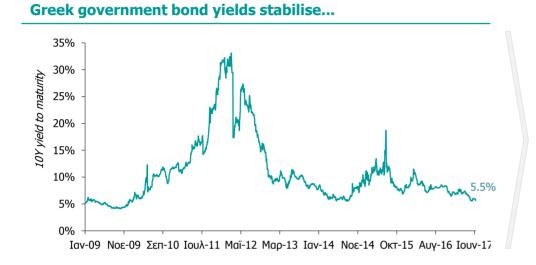


19 Ermou Street at Athens, Greece



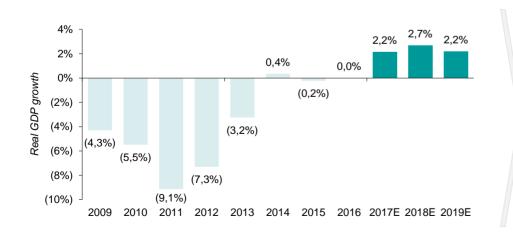






Spread to sovereign bond ~250bps ~300bps ~450bps C.10.0% C.7.0%-8.0% C.7.5%-8.5% C.10.0% C.5.5% Greek 10Y bond High-street retail yield Prime office yield Logistics yield

Greek economy forecast to return to solid growth in 2017^(b)...



Note: Data as of 15-Sep-2017

(a) Potential NPL-related properties excluded

(b) According to IMF WEO as of Apr-2017

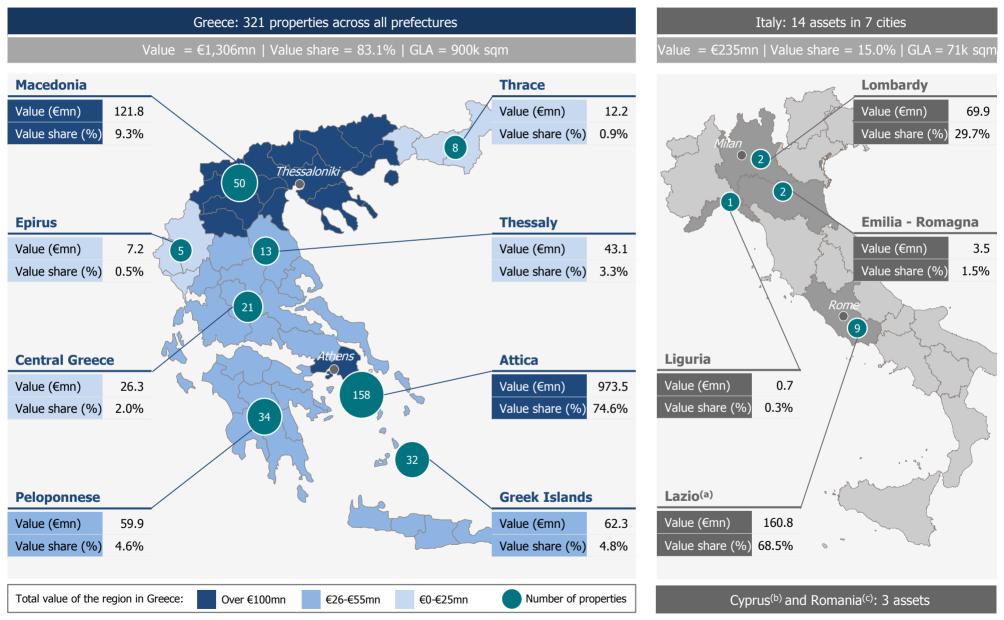
...creating fundamentals for the rebound in the Greek real estate market



Source: FactSet, Bloomberg, IMF WEO, reports by international real estate advisors and company data

2 The leading commercial real estate company in Greece with additional presence in the wider region





Note: Value derives from the valuation by the independent statutory valuers as of 30-Jun-2017

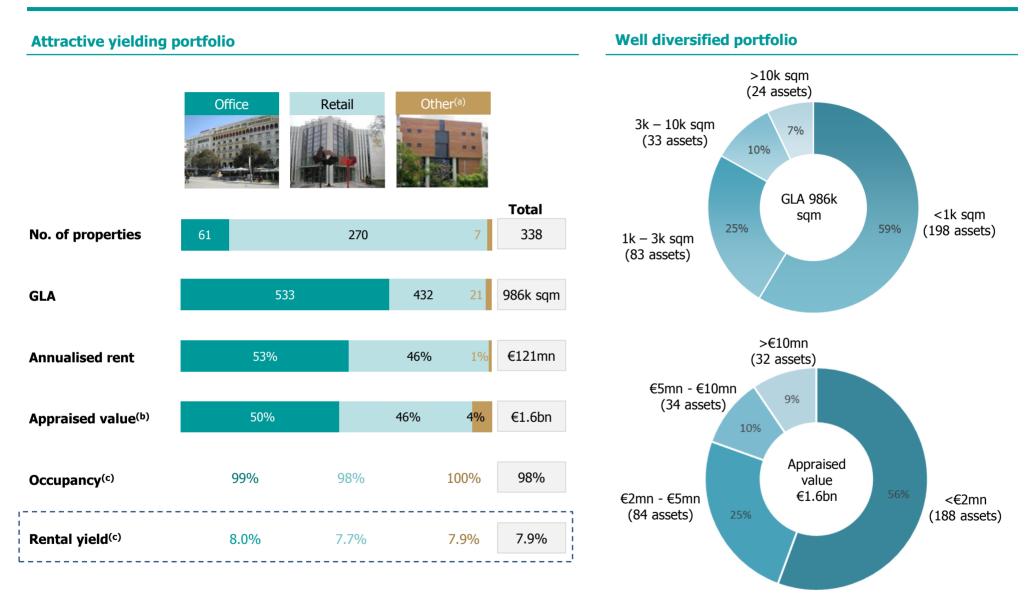
(a) Includes a land plot in Pomezia

(b) 1 property in Limassol, Cyprus is valued at €24m and constitutes 1.5% share of the company's valuation;

(c) 2 properties in Romania are valued at €6m and constitute 0.4% share of the company's valuation (64% of MV is located in Bucharest)

3 High-quality, high-yielding, diversified portfolio in prime urban locations

NBG PANGAEA



(a) The category "Other" includes city hotels, storage spaces, archive buildings and the Pomezia land plot in Italy

(b) Valuation by the independent statutory valuers as of 30-Jun-2017, including the owner occupied properties (appraised value: €1.9m) and the Pomezia land plot in Italy (appraised value: €41.2m)

(c) Excluding the Pomezia land plot in Italy and the owner-occupied properties

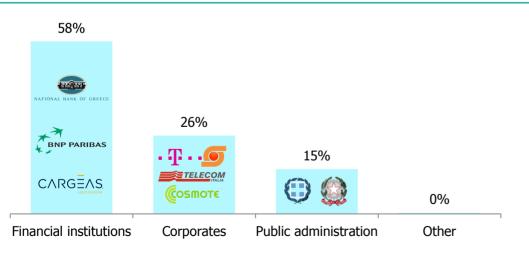
(d) Breakdown based on the primary use





98% portfolio occupancy with long-term leases^(d)... NATIONAL BANK OF GREECE NATIONAL BANK OF GREEC 29% 27% TELECOM · ... $(\mathbf{\hat{n}})$ COSMOTE \bigcirc 10% 10% 5% 5% 4% 4% 3% 2% 1% 2017-2019 2020 2021 2022 2023-2028 2029 2032 2034 2038 2018 2027

Tenant mix with strong covenants...



...with favourable terms for NBG Pangaea

- 19 years/14 years WALT excluding/including break options; 17/10 years WALT excluding NBG
- ✓ 95% of the annualised rents not subject to break options^(a)
- ✓ ~91% of the annualized rent indexed annually by *at least* Greek CPI or Cypriot CPI or EHICP or ISTAT
- ✓ 57% of leases are triple net which benefit NBG Pangaea^(b)

...and reliable largest tenant

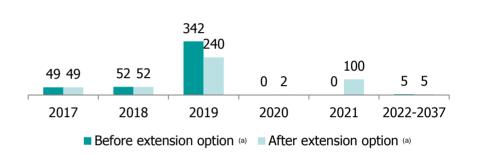
- ✓ NBG represents c. 56% of the annualized rental income.
- NBG currently leases 231 properties^(c) (202 retail, 25 offices, 3 other), retail properties are used as bank branches and represent ~42% of NBG's branches in Greece.
- NBG has already fulfilled restructuring plan commitment to reduce the number of branches below 540. As of 30-Jun-2017, NBG had 486 branches.
- Note: Percentages shown on the page are based on annualised rent as of 30-Jun-2017 (calculated as 30-Jun-2017 monthly base rent per the leases multiplied by 12 (including new leases concluded post 30-Jun-2017 or new lease agreements in progress)
- (a) The percentages for NBG and Hellenic Republic do not include the flexibility mechanism
- (b) Pursuant to triple net leases the tenant is liable for all property expenses (excluding property ownership taxes), insurance premiums, and repair and maintenance
- (c) Excluding an ATM; Breakdown based on the primary use
- (d) Lease expiry schedule shown on the graph

Source: Company information

NBG PANGAEA

Gearing ratio Borrowings/Total Assets	26.9%
LTV ratio <i>Borrowings/Appraised value^(c)</i>	28.5%
Net LTV ratio Net Borrowings ^(b) /Appraised value ^(c)	25.4%
Target LTV ^(d)	35 – 45%

Debt maturity schedule with an extension option^(a)

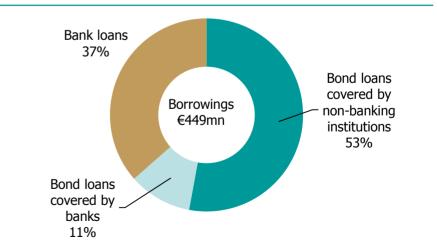


Borrowings overview

Solid capital structure

Total borrowings (capital)	€449mn
Spread over Euribor	4.4 ^(e)
Fixed rate/hedged borrowings	29%
Weighted maturity	2019

Diversified borrowings



Note: Unless stated otherwise, all data refers to 30-Jun-2017

(a) Refers to Group's loan agreements in Italy according to which there is an option to extend the maturity date of loan facility for an additional 2-year period at the Company's discretion

(b) Net Borrowings defined as Borrowings less cash and cash equivalents

(c) Valuation by the independent statutory valuers as of 30-Jun-2017 of the investment property and owner-occupied property

(d) LTV to increase through new debt by accessing the local banking system and / or the international debt capital market

(e) For comparison, the Greek 10-year sovereign bond yields 5.5% as of 15-Sep-2017

Internally managed by experienced professionals with proven sourcing, execution and value creation track record



Strong corporate governance standards and lean management structure

Board of Directors and BoD Committees

- Board of Directors
- Nine members
- At least two members are independent
- Audit Committee
- Human Resources and Remuneration Committee
- Procurement Committee

Investment Committee

- Main decision making body for investments by unanimity
- Five members nominated by the shareholders and appointed by the BoD

Other management and supervisory bodies

- Internal audit
- Compliance and Risk officer
- Investment and asset management sector
- Finance, treasury and operations sector

The BoD and Investment committee members demonstrate exceptional and long-standing experience in the real estate and financial sectors and academia

Structure

• Lean structure: 26 employees

⁶ Internally managed by experienced professionals with proven sourcing, execution and value creation track record

Successful sourcing of acquisition opportunities and value appreciation despite the macro backdrop

	Karela	Metro Complex	HR S&LB	Cavour pr	roperties	Portfolio of commercial assets
Туре	Office complex	Office complex	Image: Second systemImage: Second system	Office building	Office & retail building	Image: Second
Location	Paiania (Attica)	Milan	Across Greece	Rome	Rome	Attica (3) & Patra (1)
Acquisition date	Feb-13	Mar-14	May-14	Feb-15	Jul-15	Jun-17
Acquisition value	€119.0mn	€62.6mn	€115.5mn	€38.7mn	€45.1mn	€47.0mn
Appraised value ^(a)	€126.4mn	€67.6mn	€127.2mn	€40.7mn	€50.2mn	€52.8mn
GLA	c. 62k sqm	c. 21k sqm	c. 204k sqm	c. 14k sqm	c. 17k sqm	c. 75k sqm
Tenant	Cosmote	Cardif Vita, Cargeas Assicurazzioni, Adecco, Total Erg, Ipsos, Dorma Italia	Hellenic Republic	Italian Republic	Office: Italian Republic (97%), Retail: Society No.G.A., Numismatica, Xu Guanshan, Jolly	Sklavenitis Group
Lease expiry	2042	2020 (average)	2034	2024	2020 (average)	2042
Occupancy	100%	100%	100%	100%	100%	100%
Source	Developer	Family offices	Public institutions	Institutional investor	Institutional investor	Corporate

Greece

Italy

Note: Selected acquisitions are shown

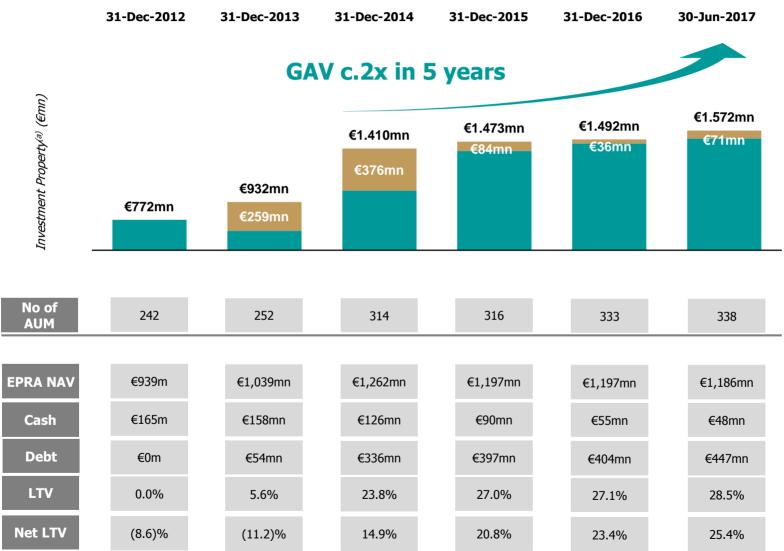
(a) Valuation by the Independent Valuer as of 30-Jun-2017



Internally managed by experienced professionals with proven sourcing, execution and value creation track record



Growth strategy to date based on successful acquisition activity



(a) Investment Property figures in this page include the owner-occupied properties. By excluding the market value of the owner occupied property the Investment Property figures would be €771mn in YE 2012; €931mn in YE 2013: €1,480mn in YE 2014; €1,470mn in YE 2015, €1,490mn in YE 2016 and €1,570mn in Jun 2017

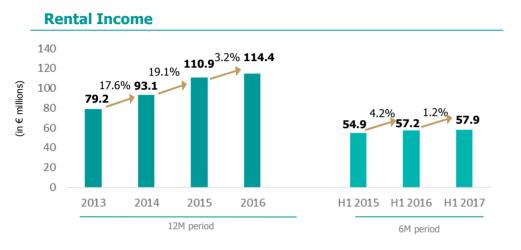
(b) EPRA NAV, Cash, Debt, LTV and Net LTV as of 31 December of the year, except for 2017, where it is as of 30-Jun-2017

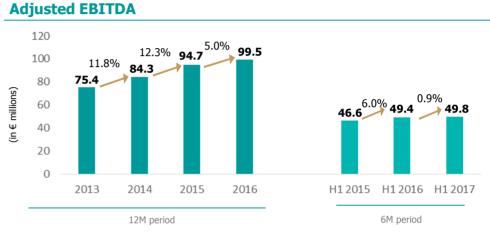
(c) Debt includes accrued interest as of 31 December of each year and as of 30-Jun-2017 and is adjusted for borrowing expenses

⁶ Internally managed by experienced professionals with proven sourcing, execution and value creation track record



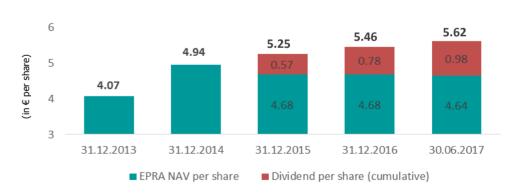
Track-record of strong financial performance under the current management team





FFO 75.4^{(3.6)%} 0.2% (1.3)% 80 75.2 ▶72.6 __ 71.7 70 60 **37.5**^{(10.1)%} 50 € millions) 3.1% 40 36.4 33.7 30 Ŀ. 20 10 0 2013 2014 2015 2016 H12015 H12016 H12017 12M period 6M period

Total shareholders' return per share



The tax framework for Greek REICs was amended in June 2016, i.e. a minimum tax threshold of 0.375% on the REIC's average investments plus cash has been introduced for each semester (i.e. 0.75% annually). As a result, taxes on a Group level increased from ≤ 1.4 m in 2015 to ≤ 6.8 mn in 2016 (increase of 388%) and from ≤ 1.5 mn in H1 2016 to ≤ 5.5 mn in H1 2017 (increase of 275%), causing FFO to decrease.

Source: Audited Financial Statements for Dec-2013, Dec-2014, Dec-2015 and Dec-2016, Reviewed financial statements for Jun-2015 and Jun-2016, Unreviewed financial statements for June-2017



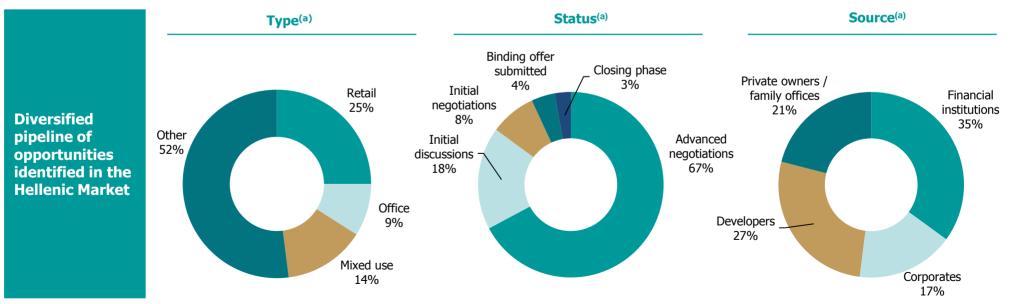
Robust strategic pillars aimed at shareholder value creation

Strong business focus	Selective acquisitions	Robust execution	Shareholder value creation
Target portfolio mix	Key selection criteria	Concluded investments	
 65-75% office/retail 25-35% other (e.g. logistics, city hotels, student housing) 	 Value creating acquisitions in the Hellenic Market and selected opportunities in SEE 	 Approx. €670mn invested since 2013 	
Geography focus	Strong asset fundamentals	Future investment plan	 GAV & NAV appreciation
 Focus on Hellenic market Selective acquisitions in the SEE, eg Italy 	 Prime locations Significant potential for value creation High yielding assets with high occupancy levels 	 Target €0.5-0.7bn investments over the next 1.5-2 years Competitive advantages in investment sourcing 	 Strong dividend distribution: 90%^(a) target payout ratio Tax efficient
Strong asset management	 Long term leases 	Capital structure	structure
 High occupancy and long-term leases Inflation-protected rents with an upside 	 High quality tenants Environmental efficiency Attractive risk/return profile 	• Target 35-45% LTV	



Best placed to secure future growth, leveraging unique sourcing network and competitive advantages





Note: There can be no assurances that the investments in the pipeline, in whole or in part, will be acquired by NBG Pangaea and/or acquired on the terms mentioned herein

(a) (Breakdown by GLA

(b) Includes big box, supermarkets and high street

(c) Includes logistics, city hotels and student housing

Source: Company information as of 18-Sep-2017



The market and timing	The Greek macro turnaround
The company	The leading REIC in Greece with prime assets generating stable cash flows and dividends
The team	Proven sourcing, execution and value creation track record
The growth strategy	Best placed to secure future pipeline of acquisition opportunities



Appendix



	19 Ermou Str.	Lamaro	MIGRE REIC	Portfolio of commercial assets
Туре	Retail property	Office building	A listed REIC with a portfolio of office & retail properties	Portfolio of 7 supermarkets
Location	Athens	Rome	Greece (mainly in Attica) & Romania	Across Greece
Acquisition date	Feb-14	Mar-14	Aug-14	Sep-14 to Dec-14
Acquisition value	€5.9mn	€13.5mn	€54.0mn	€96.1mn
GLA	c. 1k sqm	c. 12k sqm	c. 29k sqm	c. 110k sqm
Tenant	Folli Follie ^(a)	Telecom Italia	Piraeus Bank, Marfin Bank Romania, Grant Thornton, BCG & others	Sklavenitis Group
Lease expiry	2030	2022	2021 (average)	2039
Occupancy	100%	100%	71%	100%
Source	Public institutions	Family offices	Family office	Corporate

Greece

Italy

Cyprus

(a) The property has been acquired vacant. The Company has leased the property to Folli Follie in Sep-2014



	Portfolio of commercial assets	City hotel	City hotel addressed to students	Limassol, Cyprus
Туре	Portfolio of 7 commercial assets (mainly retail and offices)	City hotel	City hotel	Supermarket & Offices
Location	Across Italy	Patra	Patra	Limassol, Cyprus
Acquisition date Dec-16		Dec	Apr-17	
Acquisition value	€21.6mn	€3.7	7mn	€24.0mn
GLA	c. 6k sqm	c. 5k sqm	c. 2k sqm	c. 12k sqm
Tenant / End User	Cernaia, Banca Popolare di Sondrio, Societa Essenziale, Caserma Carabinieri Trionfale, Mango Italia, SM Italia, ASL, Zara	DPN ^(a)	DPN ^(a)	Sklavenitis Group
Lease expiry	2021 (average)	2041	2041	2042
Occupancy	100%	100%	100%	100%
Source	Family offices	Deve	loper	Corporate

Greece

Italy

Cyprus

(a) The tenant is responsible for the implementation of the development works (at his own cost) in order for the properties to operate as city hotel and city hotel addressed to students, respectively



		12M-Perio	d Ended		6M-Period Ended		
	Dec-2013	Dec-2014	Dec-2015	Dec-2016	Jun-2015	Jun-2016	Jun-2017
Revenue	79,166	93,054	110,861	115,433	54,907	57,247	57,907
	79,166	93,054	110,861	115,433	54,907	57,247	57,907
Net Gain / (Loss) from Fair Value Adjustment on Investment Property	(101,988)	98,651	(23,723)	(18,220)	(57,909)	(16,668)	6,918
Direct Property Relating Expenses	(2,850)	(6,718)	(12,576)	(12,342)	(6,141)	(5,873)	(5,985)
Employee Expenses	(484)	(1.287)	(2,175)	(2,119)	(1,036)	(1,099)	(1,202)
Depreciation of Property and Equipment	(14)	(23)	(40)	(24)	(21)	(12)	(12)
Amortisation of Intangible Assets	(29)	(29)	(29)	(28)	(14)	(14)	(14)
Net change in fair value of financial instruments at fair value through profit or loss	293	(125)	416	1,145	595	451	628
Other Income	921	4.472	1,686	500	302	166	352
Other Expenses	(435)	(1.435)	(9,716)	(2,980)	(1,482)	(1,414)	(1,206)
Social Corporate Responsibility	-	-	-	(153)	-	-	(41)
Operating Profit / (Loss)	(25,420)	186,560	64,704	81,212	(10,799)	32,784	57,345
Interest Income	5,510	3,233	182	142	153	115	23
Finance Costs	(4,032)	(10,693)	(20,814)	(21,099)	(9,825)	(10,541)	(10,586)
Interest income - net	1,478	(7,460)	(20,632)	(20,957)	(9,672)	(10,426)	(10,563)
Profit / (Loss) Before Tax	(23,942)	179,100	44,072	60,255	(20,471)	22,358	46,782
REITs Tax Expense	(1,666)	(1,482)	(1,392)	(6,792)	(586)	(1,477)	(5,540)
Profit / (Loss) for the period	(25,608)	177,618	42,680	53,463	(21,057)	20,881	41,242

Consolidated statement of financial position – IFRS



Amounts in € '000s	Dec-2013	Dec-2014	Dec-2015	Dec-2016	Jun-2017
Assets					
Non-current Assets					
Investment Property	930,879	1,407,659	1,470,079	1,490,000	1,569,814
Property and Equipment	1,433	4,334	3,348	2,265	2,261
Intangible Assets	245	216	187	159	144
Deferred tax assets	-	-	-	1	-
Other Long-Term Receivables	-	11,737	17,314	17,325	24
	932,557	1,423,946	1,490,928	1,509,750	1,572,243
Current Assets					
Trade and Other Receivables	17,026	87,118	35,074	61,015	42,476
Derivative Financial Instruments	-	-	-	-	2
Cash and Cash Equivalents	160,963	125,638	90,433	54,732	47,747
	177,989	212,756	125,507	115,747	90,225
Total Assets	1,110,546	1,636,702	1,616,435	1,625,497	1,662,468
Shareholders' Equity and Liabilities		• •	· · ·		
Capital and Reserves					
Share Capital	735,712	765,193	766,484	766,484	766,484
Share Premium	-	15,890	15,890	15,890	15,890
Reserves	326,973	326,953	333,615	336,119	338,938
Retained Earnings / (Losses)	(26,502)	151,038	77,719	76,448	63,871
Equity Attributable to Company's Shareholders	1,036,183	1,259,074	1,193,708	1,194,941	1,185,183
Non Controlling Interests	-	1,362	-	-	-
Total Shareholders' Equity	1,036,183	1,260,436	1,193,708	1,194,941	1,185,183
Non-current Liabilities	F1 200	220.054	207 204	244.042	244 746
Borrowings	51,390	320,054	387,284	344,843	344,746
Retirement Benefit Obligations	26	251	213	174	183
Deferred Tax Liability	-	382	226	198	200
Other Long-Term Liabilities	9,183	6,497	3,320	3,329	3,347
	60,599	327,184	391,043	348,544	348,476
Current Liabilities	7.000	20 552	10.010		10 10 1
Trade and Other Payables	7,932	29,553	18,319	15,521	19,494
Current Tax Liabilities	782	866	756	5,364	5,535
Borrowings	2,267	15,621	9,830	59,230	102,593
Derivative Financial Instruments	2,783	3,042	2,779	1,897	1,187
	13,764	49,082	31,684	82,012	128,809
Total Liabilities	74,363	376,266	422,727	430,556	477,285
Total Shareholders' Equity and Liabilities	1,110,546	1,636,702	1,616,435	1,625,497	1,662,468

Source: Audited Financial Statements for Dec-2013, Dec-2014, Dec-2015 and Dec-2016, Unreviewed Financial Statements for Jun-2017



EBITDA		12M Period Ended				6M Period Ended		
Amounts in € '000s	Dec-2013	Dec-2014	Dec-2015	Dec-2016	Jun-2015	Jun-2016	Jun-2017	
Profit / (Loss) for the period	(25,608)	177,618	42,680	53,463	(21,057)	20,881	41,242	
Plus: Depreciation of Property and Equipment and Amortisation of Intangible Assets	43	52	69	52	35	26	26	
Plus / Less: Net Finance costs	(1,478)	7,460	20,362	20,957	9,672	10,426	10,563	
Plus: Taxes	1,666	1,482	1,392	6,792	586	1,477	5,540	
EBITDA	(25,377)	186,612	64,773	81,264	(10,764)	32,810	57,371	
Plus / Less: Net non-recurring items	(917)	(3,788)	6,587	1,105	62	370	-	
(Less) / Plus: Net change in fair value of financial instruments at fair value through profit or loss	(293)	125	(416)	(1,145)	(595)	(451)	(628)	
Plus / Less: Net Loss / (Gain) from Fair Value Adjustment of Investment Property	101,988	(98,651)	23,723	18,220	57,909	16,668	(6,918)	
Adjusted EBITDA	75,401	84,298	94,667	99,444	46,612	49,397	49,825	
YoY Change of Adjusted EBITDA (%)		11.8%	12.3%	5.0%		6.0%	0.9%	

Funds from Operations (FFO)	12M Period Ended			6M Period Ended			
Amounts in € ′000s	Dec-2013	Dec-2014	Dec-2015	Dec-2016	Jun-2015	Jun-2016	Jun-2017
Profit / (Loss) for the period	(25,608)	177,618	42,680	53,463	(21,057)	20,881	41,242
Plus: Depreciation of Property and Equipment and Amortisation of Intangible Assets	43	52	69	52	35	26	26
(Less) / Plus: Net change in fair value of financial instruments at fair value through profit or loss	(293)	125	(416)	(1,145)	(595)	(451)	(628)
Plus / Less: Net non-recurring items	(917)	(3,788)	6,587	1,105	62	370	-
Plus / Less: Net Loss / (Gain) from Fair Value Adjustment of Investment Property	101,988	(98,651)	23,723	18,220	57,909	16,668	(6,918)
Funds from Operations (FFO)	75,213	75,356	72,643	71,695	36,354	37,494	33,722
YoY Change of FFO (%)		0.2%	(3.6)%	(1.3)%		3.1%	(10.1)%



Amounts in € ′000s	Dec-2013	Dec-2014	Dec-2015	Dec-2016	Jun-2017
Shareholders' Equity	1,036,183	1,259,074	1,193,708	1,194,941	1,185,183
(less): IFRS Adjustment (a)	(284)	(162)	(96)	(175)	(222)
NAV Y-o-Y Growth	1,035,899 <i>10.3%</i>	1,258,912 21.5%	1,193,612 <i>(5.2%)</i>	1,194,766 <i>0.1%</i>	1,184,961 <i>(0.8)%</i>
Fair Value of Financial Instruments	2,783	3,042	2,779	1,897	1,185
Deferred tax		382	226	197	200
EPRA NAV Y-o-Y Growth	1,038,682	1,262,336 <i>21.5%</i>	1,196,617 <i>(5.2)%</i>	1,196,860 <i>0.0%</i>	1,186,346 (0.9)%

(a) Difference between the NBV and the market value (as determined by the independent statutory valuers) of the owner-occupied property.

Dividend pay-out of c. €109.4mn in April 2015

Dividend pay-out of c. in April 2016

€52.0mn

Dividend pay-out of c. €51.0mn in May 2017



REIC vs. Societe Anonyme: tax efficient structure

	REIC	Societe Anonyme	
Corporate income tax	Investments and liquid assets taxed at 10%*(ECB rate + 1%) – Floor: 0.75% p.a.	29% on taxable profit	
Advance tax	Exempt	100% of the tax corresponding to the income of the previous tax year	
Capital gains tax	Exempt	Subject to CIT (29%)	
RETT	Exempt	3% RETT + 3% duty in favor of the municipalities on RETT	
Dividend tax	Exempt	15%	
Uniform Tax on the Ownership of RE	Calculation algorithm defined by tax authorities based on individual property characteristics		
Special real estate tax	Exempt	Exemptions may apply subject to conditions	

Key REIC requirements





	REIF (Real Estate Investment Funds)	Joint Stock Company				
Corporate income tax	Exempt	 Corporate income tax (so called "IRES"): 24% on net profit (since 01.01.2017) Regional Tax on Productive Activities (so called "IRAP"): 3.9% (plus ar eventual surcharge up to 0.92% depending on the Region) on the net 				
		value of production				
Advance tax	Exempt	• 100% of the tax corresponding to the income of the previous fiscal year				
Capital gains tax	Exempt	 Subject to IRES and IRAP (PEX applicable under certain conditions upon transfer of shareholding) 				
	• VAT exempt (nevertheless the seller could opt for the VAT application at the ordinary 22% rate)	• VAT exempt (nevertheless the seller could opt for the VAT application at the ordinary 22% rate)				
RETT ^(a) • Re • Ca • Be pr fro	• VATable in case of transfer of properties by the building company within 5 years from conclusion of construction or restructuring	 VATable in case of transfer of properties by the building company within 5 years from conclusion of construction or restructuring 				
	Real Estate Transfer tax: 1.5%	• Real Estate Transfer tax: 3.0%				
	• Cadastral tax: 0.5%	Cadastral tax: 1.0%				
	 Beneficial treatment for contribution of a plurality of real estate properties which are rented from the prevailing portion (i.e. exclusion from VAT and fixed registration, real estate transfer and cadastral taxes of €200 each) 					
	 26% statutory withholding tax for non resident shareholders Exemption from WHT under certain conditions, for example in case of 	• 26% statutory withholding tax for non resident shareholders that could be reduced under some conditions in the following cases:				
	payment to foreign collective investment undertakings incorporated in white listed countries (e.g. Pangaea) and subject to vigilance by the	-1.2% in case of payment to EU companies				
	competent supervisory authority	-exemption under the Parent Subsidiary Directive				
		-reduced WHT rate under double tax treaty				
	Municipal taxes on properties called IMU and TASI. The taxation regime de	epends on the kind of property, e.g.				
	• IMU: buildings are subject to basic tax rate pf 0.76%, the competent municipality can increase or decrease the basic rate by up to 0.3%					
Iunicipal taxes on RE	• TASI: rates range from 0% to 3.3% depending on the municipality in w	which the property is located.				

TASI: rates range from 0% to 3.3% depending on the municipality in which the property is located.

The tax rates are applied on the cadastral income revalued and multiplied for a fixed multiplier

(a) For commercial real estates properties (i.e. cadastral categories A/10, B, C, D and E)